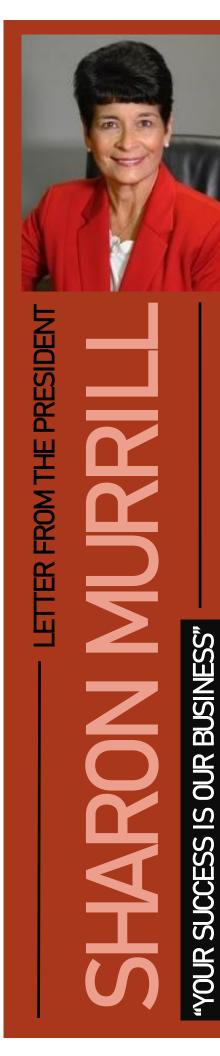
THE SOUTHWEST MOBILE COUNTY CHAMBER OF COMMERCE

THE CORNER

OCTOBER 2024





WELCOME TO THE

SOUTHWEST MOBILE COUNTY

CHAMBER OF COMMERCE

I hope you all were able to attend the September Luncheon and enjoy David Clark's presentation on the many great things happening in Mobile, including Tillman's Corner. We are excited about the opportunities and growth that will take place as well as the impact it will have in our area.

The SouthWest Mobile County Chamber hosted its annual Sporting Clay Shoot Fundraiser for the TALL Program on Friday, September 13th. The Chamber partnered with Taylor Creek Sporting Clays to host this event and we are excited to see a growth in participation from last year's fundraiser. This is amazing news as proceeds from the event go towards scholarships for the twelve students currently participating in the TALL Program. I would like to personally thank our sponsors, shooters, donors, and Chamber staff for making this event successful!

The highly anticipated Alabama vs Auburn Food Drive kicks off on October 1st. All of the items collected are used for our Thanksgiving boxes that are prepared for the less fortunate families in our area. The Chamber staff goes through local schools to ensure the children who would otherwise go without have meals to eat over the Thanksgiving holiday. If you are interested in participating, there are many ways to give: some organizations collect items at work and donate them to the Chamber, others make monetary donations so the Chamber staff can purchase the most needed items, and many individuals bring donations to the October Luncheon. A list of the accepted donation items can be found online. We ask that all donations be turned in by Tuesday, November 19th.

Our Monthly Business Luncheon will be held on Wednesday, October 2nd. This month's sponsor is Southern View Media; we are grateful for their continued support of our organization. We will have Custom Catering by Stephanie, who is new to the Chamber, catering the meal for our attendees. Please remember to reserve your seat by Monday, September 30th if you plan to attend.

We are also excited about our upcoming Guns and Gear Giveaway Fundraiser when 10 guns and 10 gear items will be given away over 10 days. The proceeds from this fundraiser will also benefit our TALL students. Tickets are on sale now for \$50.00 per ticket and can be purchased online or in the Chamber Office. Beginning November 1st, a ticket will be drawn each day, through November 10th, and the winner will be announced on Facebook. The winning ticket will be placed back in the drawing so everyone purchasing tickets has the opportunity to win more than one item.

As we get closer to the holidays, we hope you will take advantage of your partnership with the SouthWest Mobile County Chamber and use us as a resource to promote and grow your business. Partner involvement is paramount to our success, so we encourage all our representatives to get involved, attend events, and take advantage of upcoming networking opportunities. "YOUR SUCCESS IS OUR BUSINESS"

Sharon Murrill

SWMCC Board President



5055 Carol Plantation Rd Mobile, AL 36619 (251) 666-2846

www.swmcchamber.com

TILLMAN'S CORNER MOBILE COUNTY, AL

Executive Team

President: Sharon Murrill

Vice President: Councilman Josh Woods

Cover Photo: Experience Old Forge

Treasurer: Elaine Sessions Secretary: Christy Myers

THE SOUTHWEST MOBILE COUNTY CHAMBER'S

EVENT CALENDAR

OCTOBER 2024

2

Monthly Business Luncheon

Time: 11:30 am - 1:00 pm

Location: John C. Williams Auditorium

Caterer: Custom Catering by Stephanie

7

Explore Tuscany Interest Meeting

The SWMCC is partnering with Collette Travel to offer a trip to Tuscany.

Time: 5:30 pm

Location: John C. Williams Auditorium

10

Business After Hours

Join us for networking and refreshments with Cadence Bank!

Time: 5:00 pm to 7:00 pm

Location: 1353 Cody Rd S, Mobile, AL 36695

14

CAPS

Time: 4:30 pm

Location: John C. Williams Auditorium Community Action Panel

15

Coffee with the Chamber

Our monthly Coffee with the Chamber is a great opportunity to network with other business leaders and representatives. This event is open for both current SWMCC partners as well as prospective partners.

15

Board & Diplomat Social

The SWMCC is excited to announce the next social for representatives will be at the South Alabama vs. Troy Football Game.

Time: 6:30 pm

Location: Hancock Whitney Stadium

24

Business After Hours

Join us for networking with our 2024 Business of the Year: Wings of Life

Time: 4:30 pm to 6:30 pm

Location: 3401 Newman Rd, Mobile, AL 36695

Q1 Guns & Gear Giveaway Tickets

Tickets for the SWMCC's Annual Guns & Gear Giveaway will be available through October 31st. Tickets are available through the Chamber Office or online at: www.swmcchamber.com







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NETWORKING

OCTOBER 2ND, 2024

LUNCHEON SPONSOR



Southern View Media is a full-service creative and digital marketing agency dedicated to helping businesses thrive in the digital world. From designing and developing websites to optimizing Google and Meta ads, we ensure your business gets noticed. We specialize in enhancing your online presence, managing social media pages, and offering expert graphic design and branding services.

As proud sponsors of the Southwest Mobile County Chamber of Commerce, we understand the challenges small business owners face. That's why we meet businesses where they are, providing the tools and strategies they need to grow and succeed. In addition to our services, we offer free community training sessions throughout the year and actively participate and sponsor several local events and non-profits.

It's a privilege to serve alongside you in this community. Remember, at Southern View Media, we put you online so you won't get left behind.

IMPORTANCE OF NETWORKING

Building Connections for Success: In today's fast-paced world, networking has become an essential skill for personal and professional growth. Whether you're a seasoned professional, a recent graduate, or an entrepreneur, the connections you cultivate can open doors to new opportunities, foster collaboration, and enhance your knowledge base.

Expanding Opportunities: Networking is not just about exchanging business cards; it's about building relationships that can lead to job offers, partnerships, and mentorship. Many positions are filled through referrals, highlighting the power of personal connections. By attending industry events, joining professional associations, or participating in online forums, you increase your visibility and access to potential opportunities.

Knowledge Sharing: Engaging with a diverse network allows for the exchange of ideas and best practices. Discussions with peers can spark innovation and provide new perspectives on challenges you may face. Learning from others' experiences can save time and resources, making networking a valuable investment in your career development.

Building a Support System: Networking fosters a sense of community. A strong network can provide support during challenging times, offering advice, encouragement, or even just a listening ear. These relationships can be crucial in navigating the complexities of your career or industry.

Enhancing Personal Brand: Effective networking can help establish and enhance your personal brand. By consistently engaging with your network, sharing insights, and showcasing your expertise, you position yourself as a knowledgeable resource in your field. This visibility can lead to increased recognition and credibility.

Networking is a vital component of professional success. It opens doors to new opportunities, facilitates knowledge sharing, builds support systems, and enhances personal branding. By actively investing in your network, you not only contribute to your own success but also to the growth and development of those around you. Start building those connections today—your future self will thank you.

BUSINESS OF THE MONTH



Since 2013, it has been our mission to enable students to overcome individual learning differences in a Christian environment to achieve their full potential.

Bright Academy is the only full-day school program on the Alabama Gulf Coast that specializes in Dyslexia education for 1st-8th grade. Bright Academy offers a rich and challenging curriculum for dyslexic children in a Christian environment. Our class sizes are small which enables a better teacher/student ratio. At Bright Academy, we assess the students' weaknesses as well as strengths to determine a starting point in all the instructional areas and set educational goals for them each year.

Each child is unique in their abilities and is challenged accordingly. Our goal for the students is for them to become independent, successful, and competent learners both inside and out of the classroom. At Bright Academy, the accent is on the positive. Students find the pleasure of working with other bright and talented dyslexic kids like themselves. We encourage students to discover their talents and develop their own learning styles. We are here to create future leaders one child at a time.

(251) 525-9105

https://www.brightdyslexics.com/

LUNCHEON TICKETS

If you plan to attend the Chamber's Monthly Business Luncheon, you must purchase a ticket for the event by Monday, September 30th. Event tickets are available online at www.swmcchamber.com. Prospective partner and guest tickets are \$20.00 per person, while current partners can purchase a discounted ticket at \$15.00 per person. If your business purchased prepaid luncheon tickets, please email info@swmcchamber.com to reserve your seat(s). Individuals who purchase a ticket online or reserved a prepaid seat will be eligible for the new "Fast Pass" Registration. An email will go out to those who are eligible on September 30th with further instruction on this new process.

For anyone who does not preregister, you will be charged \$20.00 per person at the door. This change applies to all attendees, regardless of whether they are representing a renewed partner or prospective partner. Businesses who have renewed receive a discounted ticket price of \$15.00 per person if they preregister online prior to the luncheon or purchase prepaid luncheon tickets.

These changes went into effect on Wednesday, September 4th, 2024. Please be sure to preregister by Monday, September 30th to avoid an upcharge at the



<u>Honorary</u>

Evonik Corporation Mobile Coca-Cola Bottling Company Polysurveying of Mobile

Diamond

CrowderGulf LLC Holcim

Platinum

Keesler Federal Credit Union

Gold

Mobile County Commission Mobile County Sheriff's Office Payroll Vault Southern View Media

Silver

Alabama Power Evonik Corporation Polysurveying of Mobile Proshield Pest Control The Grounds

Bronze

Accelerated Accounting American WeatherStar Blue Rents Brown and Root Industrial Services Cadence Bank Corsentino Chiropractic CRE - Mobile Family Security Credit Union Godfather's Pizza **Gulf Coast Graphix** Hammerhead Kayaks **Huntington Learning Center** Premier Cleaning & Janitorial Rock & Roll Offs Singing River Health System **Touching Hearts Senior Care** Uniti Fiber

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Core Industries
Dick Russell's Bar-B-Q
Express Employment Professionals
Kalifeh Bedsole Adams PC
Lindsey & Waldo, LLC
Mobile Memorial Gardens Funeral Home
Occupational Health Center
The Shoulder of the Central Gulf Coast

SOUTHWEST MOBILE COUNTY CHAMBER

FIRST RESPONDER SPOTLIGHT

THANK YOU FOR YOUR SERVICE

Congratulations to Officer Shannon Gurley from the Mobile Police Department Precinct II on being selected as the Officer of the Month. Officer Gurley was



recognized for his accomplishment at our Business Luncheon on Wednesday, September 4th, 2024. The SouthWest Mobile County Chamber of Commerce would like to say thank you for your outstanding efforts and continued commitment to our community! He is pictured to the right, alongside Captain Matthew James and Century Bank Representative





Detective Jordan Towery was also recognized for his efforts on Wednesday, September 4th by being named the Deputy of the Month. The Chamber would like to thank him for making the sacrifices he has to protect others in our community. Deputy Towery is pictured to the left with Chief Deputy Andrew Peak and Jason Prater, who is a representative of Century Bank. We would also like to thank Sheriff Paul Burch for his continued support of this recognition program. The Chamber is proud to have the opportunity to recognize local first responders and

In addition, the SWMCC would like to commend Firefighter Nick Lamb of the Theodore Dawes Fire Rescue for his exceptional work. Lamb was recognized on September 4th as our Firefighter of the Month for his faithfulness to serve and protect our community. He is pictured to the right with Chief Deputy Andrew Peak



of the Mobile County Sheriff's Office and Chief Frank Byrd of the Theodore Dawes Fire Rescue. The Chamber is honored to have the opportunity to show appreciation towards these individuals for their bravery and dedication to our city. We appreciate the efforts of all three departments as well as their leadership for continuing to support the SouthWest Mobile County Chamber and its partners.



BROUGHT TO YOU BY

The SouthWest Mobile County Chamber of Commerce would like to thank Century Bank for sponsoring our Officer of the Month and Deputy of the Month Programs. We so appreciate their willingness to continuously recognize such outstanding members of our community. "Century Bank is a proud member of the communities we serve. Our involvement in extracurricular activities, fund raisers, organizations and other local events is a priority for directors, officers and employees of Century Bank."



The SWMCC would also like to thank the Mobile County Sheriff's Office for sponsoring our Firefighter of the Month Program. Sheriff Burch and his team are always willing to step up and help show appreciation to local first responders. "With three decades in law enforcement, he has served in several roles including uniformed patrol, general investigation, homicide investigation, and narcotics/VICE investigation. These accomplishments highlight Paul's dedication to serving the citizens of Mobile in a professional, respectful, and trustworthy manner." Without partners like Century Bank and the Mobile County Sheriff's Office, the Chamber would not be able to impact the SouthWest Mobile County Area as it has.





Explore Tuscany Interest Meeting

The SouthWest Mobile County Chamber of Commerce is excited to partner with Collette Travel to offer a trip to Tuscany. The trip will take place November 4th, 2025, through November 12th, 2025.

Trip highlights include: Montecatini Terme, Lucca, Gothic Line, Winery Tour, Florence, Choice on Tour: Montecatini Walking Tour or Siena, Pisa, Cooking Class, Cheese Farm, and San Gimignano.

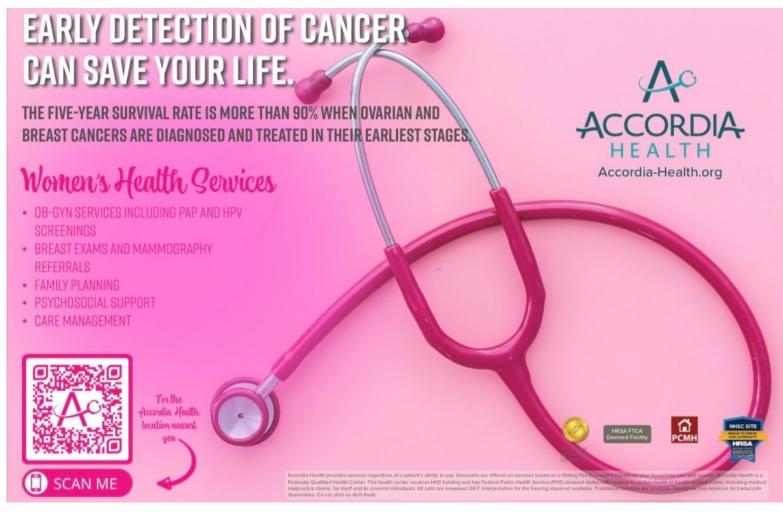
For more information on the trip, please join us on Monday, October 7th, for an Interest Meeting. Attendees will have the opportunity to hear from a Collette representative and receive a packet breaking down each days scheduled activities as well as the pricing options. If you are unable to attend but would like more information, please email info@swmcchamber.com

TRAVEL

Itinerary Sneak Peak...

Day 1: Tuesday, November 4, 2025 Overnight Flight Rolling landscapes, savory wines, delicious food and stunning architecture – find all of this and more in Tuscany. Unpack once on this journey among Italy's most charming towns.

Day 2: Wednesday, November 5, 2025 Montecatini Terme, Italy - Tour Begins Your tour opens in the famous spa resort town of Montecatini Terme, nestled in the heart of the rolling hills of Tuscany. This evening, get to know your fellow travelers during a welcome dinner where regional foods and Italian wines kick off your adventure.







Have you ever considered asking yourself why you chose to be a leader?

It can be demanding of time and commitment. Have you ever asked why you want to stand up and stand out in your day-today actions? Is it for self-gratification, self-promotion, or an actual feeling of happiness to truly bless someone? People do things for many different reasons. I have had this conviction in my life to be a leader for a long time, even as a small child. It was always instilled in me to strive to live my life to its full potential but to use my talents to bless others and inspire them to be better individuals. I love helping people better themselves by encouraging them to become responsible for their actions, act as good citizens, and be smarter decisionmakers all while learning to educate themselves for future endeavors. This is hard because of the many distractions we all have in our lives. I am grateful for the leaders we have in this organization, in our city, and in our country. As we prepare to cast our votes in November, how do you decide on the leaders you will choose: is it by their actions, the lifestyle they live, or is it because of your conviction of a party? The role of a president has taken on many challenges but the choices they make determine the kind of leader they will become. People in our nation's history have fought the real fight and paid a price for us and our freedoms. Are you making choices today that someone years from now will be able to say thank you for fighting the fight for them to have a better future? I am not here to tell you who to cast your vote for, but I do want to encourage you to consider the things you hear and ask yourself, have they performed to their full potential, do they carry the standard in which you live?

This is a challenge I struggle with daily. The memory of your legacy might fade away like others have in the past but make sure you set yourself up with the expectation that you are capable of making changes that not only impact your own life but the lives of others. Take it one day at a time but be intentional, stay relevant, and don't let your passions fade. Being a great leader is a journey of continuous learning and growth. It's someone who thrives on embracing challenges, seeking feedback, fostering connections, and cultivating an understanding of the knowledge you have been taught. Be that leader who does extraordinary things! I am challenging myself to do extraordinary things while keeping focused on my own goals through developing a mindset, behaviors, and relationships that allow me to take on challenges and opportunities. I never want to think about what I can get out of something, but how can I do better and make someone else's life better? When you develop the mindset that others are going through situations that are greater than your own you realize that helping others makes your challenges seem less relevant. It is the lesson of you reap what you sow. You sow goodness, you reap the good things in your own life. This biblical principle works in every aspect of life and in work circumstances as well. We typically all seek to be with others who are like us, but thinking outside of the box and helping your neighbor can take only a few minutes a day and

yet can change your whole life's perspective. Where we focus our attention is where we focus our time, where we spend our money is what we make our focus. This cultural decline has created a society that looks out for number one. Make sure you can impact someone in your life today by being an influencer of doing good and thinking more of those around you. My focus during this election is to pray and seek leaders that align with my beliefs. This challenge has become difficult for some, but I encourage you to always educate yourself with each candidate and challenge your representatives to stand strong and continue to be the type of leader our nation was founded on so many years ago.

Tina Poiroux



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LEARNING LEADERSHIP

STUDENT PROGRAMS

BUILDING TOMORROW

STAR STUDENTS

Each month, the SouthWest Mobile County Chamber of Commerce recognizes students from local elementary schools for their dedication to learning. This program would not be possible without the 2024-2025 Star Student Sponsors. Congratulations to

the following students who were recognized at the Business Luncheon on Wednesday, September 4th, 2024:

- Renata Arana from Bright Academy sponsored by Burton Property Group
- Kynsleigh Crenshaw from Cottage Hill Christian Academy sponsored by Brian Lancaster, State Farm Insurance
- Hollinger's Island Elementary sponsored by Evonik Corporation
- Carver Terry from Meadowlake Elementary sponsored by Pilot
- Peyton Weaver from Nan Gray Davis Elementary sponsored by BLP Mobile Paint
- Mallie McLaney from Pearl Haskew Elementary sponsored by Roberts Brothers The Sessions Team
- Lillian "Izzy" Knight from W.C. Griggs Elementary sponsored by Alabama Power





T.A.L.L PROGRAM

The SouthWest Mobile County Chamber of Commerce makes instilling leadership skills into today's youth a top priority. The Chamber has a Student Scholarship Program for high school seniors called the Tillman's Corner Area Learning Leadership (T.A.L.L.) Program.

On Monday, September 23rd, our TALL Students had the opportunity to tour the University of South Alabama. We would like to thank University President Jo Bonner and Executive Vice President and Provost Dr. Andrea Kent for taking the time to speak to our students about the importance of planning for their future. This was a great experience for our students to learn what programs South Alabama has to offer, tour the College of Engineering, speak with current collegiate students about their experiences, as well as view exciting campus amenities like Hancock Whitney Stadium and the PizzaForno automated pizzeria!

Would you or your business like to partner with the SouthWest Mobile County Chamber of Commerce to provide scholarships for our 2024-2025 students? To support these students on an individual level, we encourage you to participate in our Annual Guns & Gear Giveaway Fundraiser. For businesses that are interested in supporting the program, please reach out to a member of the Chamber staff for more information on how to become a sponsor.

Applications for 2025-2026 high school seniors will open in February of 2025. Digital applications can be found at www.swmcchamber.com and paper copies are available in the Chamber Office. If you know a current high school junior who would be a great fit for the program, please be sure to share this information with them!

LET IT SNOW, LET IT SNOW

We hope you will join us for our Annual Christmas Tree Lighting on Monday, November 25th at 5:30 pm. It will be a night of fun featuring free hot cocoa, vendors, food trucks, activities, entertainment, snow, & a special visit from Santa! This event is open to the community, so feel free to invite your friends and family.

The Chamber Staff is looking forward to VIP Pancakes and Pajamas with Santa. This event takes place the night before our Christmas Parade on Friday, December 6th. Tickets are \$25.00 and include entry for one child and one parent. An additional parent or guardian can purchase a ticket for \$10.00. Children in attendance receive a pancake dinner, participate in a craft, and get a photo with Santa to take home!

Planning to watch the Annual Christmas Parade on December 7th? Be sure to stop by the Community Center from 8:00 am to 10:00 am for a free Pancake Breakfast with Santa! Children 10 and under eat for free and parents and older siblings can purchase breakfast for \$5.00 per person.

The Tillman's Corner Christmas Parade is scheduled for Saturday, December 7th at 10:30 am! This year's theme is "Let It Snow," and we encourage participants to decorate their float according to the theme. Parade applications will be accepted through Tuesday, November 19th. All participants MUST be preregistered. We must have a copy of the person driving the float's valid driver's license and proof of insurance for the vehicle being used. If you are interested, please email info@swmcchamber.com for an application or stop by the Tillman's Corner Community Center!





CONGRATULATIONS

The SouthWest Mobile County Chamber of Commerce would like to congratulate Chamber President Sharon Murrill for her most recent accomplishment. Mrs. Murrill was awarded the "Heart of Platinum" by United Way of Southwest Alabama on Tuesday, September 10th. This award was given in recognition of Mrs. Murrill's dedication to volunteering with the organization.

The SWMCC would also like to congratulate Alabama Power for being recognized as the "Outstanding Corporate Donor." Alabama Power is a long time partner and supporter of the Chamber and it is exciting to see how they contribute to other organizations in our community.

It is an honor to see Sharon and Alabama Power recognized together, as Mrs. Murrill retired from Alabama Power in May of 2024. She served as the Community Relations Manager for the Mobile Division Office for the past several years.



THE REAL ESTATE CORNER



Theodore-headquartered aluminum boat builder, Silver Ships, Inc., announced in September their opening of a second location. The new manufacturing warehouse is situated about a mile from the company's original 95,000square-foot facility. The new site adds 16,500-square-feet of manufacturing space and 18,500 square-feet of outfitting space above and beyond the original facilities. "Adding a second manufacturing location is a natural progression of our team's work to support the growing workboat segment,"

Steven Clarke, Silver Ships CEO said. The new footprint will serve as a metal warehouse and hold the design and engineering departments. Silver Ships will transport materials to the new locale this month to begin the build-out process, and anticipates hiring more employees during development.

Locally owned Fast Trak DPF recently announced their official grand opening at its 1,800-square-foot diesel particulate filter (DPF) cleaning service center, located at 6221 Sperry Road in Theodore. The company specializes in treatment plans for diesel-powered vehicles and heavy equipment to ensure efficient engine performance, reducing the risk of expensive emission component damage. "The busy travel season brings increased traffic and construction projects, making our services particularly relevant, considering the increased attention to air pollution and environmental sustainability," the company announced in a prepared statement.

The Mobile Airport Authority (MAA) recently announced that it was awarded a little over \$7.5 million through the Bipartisan Infrastructure Law Airport Infrastructure Grant program. The funds will support the ongoing development of the Mobile International Airport located at 2455 Michigan Ave. "The new terminal is key to accommodating future growth and driving economic development in the region. We're excited about our partnership with the Federal Aviation Administration, as we continue to work towards the completion of our transformative project." Chris Curry, MAA president said.

Three merchant storefronts found on St. Louis Street in Downtown Mobile are now actively on the market with a total asking price of \$3.7 million. Located on the same city block, the properties collectively encompass some 5,000-square feet of space. Birmingham-based commercial real estate operator Shannon Waltchack is managing the deal. The listings are all local businesses and include The Cheese Cottage, BoHayden's and Wingman Brewing Company.

The new South Alabama Family Care Walk-In Clinic, found at 10067 Grand Bay Wilmer Road South, Suite 100 in Grand Bay, officially opened its doors last month. The facility is an expansion of South Alabama's primary clinic. Five years in the making, the care center will be open 7 days a week and is fully staffed. "We get people from Mississippi, Bayou La Batre and Irvington coming to Grand Bay. It's pretty convenient rather than going to Mobile," Nurse Practitioner Parath Knight said.

Ruston, Louisiana-based Origin Bank opened its 1,900-square foot Financial Center at the corner of Du Rhu Drive and Dauphin Street in September, and this is the bank's first office in Mobile. "Our entry into South Alabama and Florida earlier this year was a significant step in our long-term growth strategy," Drake Mills, chairman, president and CEO of Origin said. The center offers personal and business banking, commercial lending and treasury management.

SSAB announced a \$12-million upgrade project at its steel mill in Axis last month. The investment will enable SSAB Alabama to extend its existing furnace and upgrade shot blasting equipment to increase its quenching and tempering (QT) capacity by 30,000 metric tons - an increase of about 10 percent. Operations for the upgrade are expected to begin by fourth quarter 2025.

For questions or news tips about local real estate, please email ron@hflend.com or call 251-219-8914.

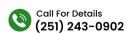




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Jillian Baxter jbaxter@swmcchamber.com

Event Specialist

Calvin Dickerson

For Rental Information call the Tillman's Corner Community Center at (251) 666-2488 For Chamber Information call the SWMCC at (251) 666-2846















NOT A PARTNER JOIN THE SWMCC TODAY!

SOUTHWEST MOBILE COUNTY CHAMBER

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